How to become a Real Estate Agent in Australia

To become a real estate agent in Australia, you must complete a relevant qualification, such as the Certificate IV in Real Estate Practice, gain 12 months of work experience, and then apply for a licence through your state's regulatory body. Requirements vary by state, so it is crucial to check your specific state's governing body for its exact educational and experience prerequisites and to meet all other criteria, like being at least 18 years old and passing a police check.

Step 1: Complete the required training and qualifications

- **Get your qualification:**

  Enroll in and complete an approved real estate qualification, which is typically the Certificate IV in Real Estate Practice (CPP41419). Some states may have different or additional requirements, such as the Diploma of Property (Agency Management) for running your own agency.

- **Choose a provider:**

  You can take courses from Registered Training Organisations (RTOs) like TAFE, the Real Estate Institute of Queensland (REIQ), or other private training providers.

- **Check state requirements:**
  Verify that the qualification meets your state's licensing requirements by checking with your local governing body.

Step 2: Gain practical experience

- **Work under supervision:**

  Secure a job as an agent's representative or assistant and work full-time under the supervision of a licensed agent for at least 12 months.

- **Complete within a timeframe:**
  This work experience must typically be completed within the three years before you apply for your licence.

Step 3: Apply for your licence

- **Meet eligibility:**

Ensure you are at least 18 years old and considered a "fit and proper person," which often involves a police check.

- **Submit your application:**

  Apply for your licence through your state or territory's specific real estate licensing authority, such as the NSW Government's website.

- **Provide documentation:**
  You will need to provide proof of your qualifications, work experience, and a police check.

Step 4: Fulfill other requirements

- **Stay current:** Some states may require you to hold professional indemnity insurance.
- **Meet character and financial requirements:** Be prepared to provide references and may need to show you have sufficient assets and financial resources.